



# OPTIMIZING EXTERNAL WORKFORCE MANAGEMENT WITH SMART PROCUREMENT SOLUTIONS

The growth of the external workforce is driven by factors like risk reduction, rising labor costs, skill shortages, and changing work models. Companies turn to external workers to fill gaps, manage fluctuating demands, and reduce costs, particularly in industries like logistics. Outsourcing provides flexibility, cost savings, and helps mitigate labor shortages and inflation, making it a strategic solution for many businesses.

## Key practices

External workforce management covers several areas:



### Sourcing

Identifying and engaging the right talent through various platforms and agencies.



### Onboarding

Effectively integrating external workers into company processes, training, and aligning expectations.



### Performance management

Monitoring workers' performance to meet project standards.



### Compliance and Risk management

Managing contracts and ensuring labor law compliance.



### Cost management

Budgeting, tracking expenses, and ensuring cost efficiency.



### Technology and tools

Using platforms to streamline tracking, contracts, payments, and compliance.

# MAXIMIZING PERFORMANCE AND COMPLIANCE IN EXTERNAL WORKFORCE MANAGEMENT

## Challenges in managing an external workforce

### Siloed operations



Departmental silos restrict information flow and hinder cross-functional collaboration.

### Integration issues



The lack of direct access to internal resources complicates the adaptation and efficiency of external workers.

### Compliance and legal risks



Applying labor regulations and classifying workers remains a complex challenge with compliance risks.

### Global regulations



The constant evolution of international regulations requires rigorous monitoring and regular adjustments.

## Leveraging procurement solutions

Procurement solutions not only streamline costs but also empower workforce management through actionable data insights and robust risk mitigation.

These tools break down communication barriers, optimize talent acquisition, ensure regulatory compliance, adapt to evolving global standards, and uphold contract integrity.

Key benefits include:

- **Collaboration:** Use intuitive tools to improve communication and break down barriers between internal teams and external partners.
- **Talent Acquisition:** Analyze data to source the right talent at the right price by tracking compensation trends.
- **Compliance & risk:** Leverage real-time analytics to manage labor regulations and worker classifications more efficiently.
- **Global adaptation:** Utilize augmented intelligence and large datasets to comply with evolving international standards.
- **Contract compliance:** Match reported work hours with contract terms to reduce discrepancies and improve financial transparency.